

# Encon Commercial, Inc.

*Commercial Real Estate Services*



**Lucy Meza - Director**  
Commercial & Land Specialist

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**Lucy Meza**, Director, brings a distinctive combination of leadership, analytical insight, and relationship-driven service to her role with Encon Commercial, Inc. With over five years of experience in commercial real estate, Lucy has been able to transition from a successful career in education and apply strategic problem-solving skills with her research-oriented mindset to the dynamic California industrial and commercial real estate markets. Her ability to analyze complex data, identify trends, and communicate clearly allows her to guide clients with confidence and precision.

**Lucy** specializes in uncovering off-market opportunities for her clients and is known for delivering tailored solutions that align closely with her clients' business goals. Her competitive drive, strong work ethic, and commitment to staying current on market conditions set her apart in a fast-paced industry. Lucy takes pride in building long-term relationships grounded in trust, transparency, and results, ensuring each client receives accurate, timely information and dedicated advocacy throughout every transaction. Her discipline, energy, and people-first approach extend beyond her professional work, shaping the integrity and dedication she brings to every client relationship.

Throughout her career, **Lucy** has worked closely with a wide range of business owners across multiple industries, giving her a deep understanding of operational needs, growth strategies, and the challenges entrepreneurs face. Her background includes hands-on community involvement and administrative experience, where she developed strong organizational, communication, and process-management skills. This foundation enables her to support clients not only as a real estate professional, but also as a strategic partner who understands the importance of efficiency, collaboration, and community connection.

Based in Whittier, California, **Lucy** maintains an active lifestyle and values quality time with her family.

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