

BIOGRAPHY | Angela Pan



Angela Pan | Associate Director
Industrial, Office & Retail Specialist

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Education

- California Department of Real Estate Salesperson | License No. 02016910
- Bachelor's Degree | Cal Poly Pomona

Career

- Associate, Encon Commercial, Inc.
- Medical Assistant / Receptionist
- Fulfilling & Customer Assistant



Angela Pan, an Associate Director at Encon Commercial, Inc., has been working in commercial real estate with Encon Commercial for over five years. She specializes in client relationship management and is responsible for ensuring that our clients are informed throughout the entire process of leasing, selling and purchasing warehouse, office, and retail space.

In the course of **Ms. Pan's** career, she has specialized in analyzing current market conditions and identifying opportunities that benefit her clients in making an informed and strategic decision. Her role is an important asset to the Encon Commercial team and ensures that her clients achieve their real estate goals. Her experience includes negotiating and renegotiating favorable lease terms for tenants and landlords, providing lease versus purchase cost analyses, as well as preparing a comparable effective rent analyses for multiple properties. Her detailed analysis makes the real estate process effective, easy to understand, as well as profitable for her clients. Additionally, Ms. Pan prepares broker opinions of value in order to position her client's properties for the highest rental rates and / or sales prices. Her real and practical input is a key component in implementing a marketing program that attracts the best qualified tenants and strongest buyers.

In order to ensure her clients receive the highest service possible, **Ms. Pan** works with her team of agents to create a secure atmosphere for her clients while assisting them in locating the right facility for their growth, or relocation, throughout the Greater Los Angeles, Orange County, the Inland Empire and San Diego.

Ms. Pan graduated from California State Polytechnic University, Pomona with a Bachelor Degree of Foods and Nutrition – Dietetics Option and a Minor in Agricultural Business and Food Industry Management. She is fluent in English and Mandarin and currently resides in Diamond Bar, California with her family.