

Encon Commercial, Inc.

Commercial Real Estate Services

BIOGRAPHY

John Scatoloni - Managing Director

I am here to help you find space.



John Scatoloni - Managing Director
Industrial and Office Specialist

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EDUCATION

- Global Logistics Specialist (GLS)
- MSBA Real Estate (USC)
- MBA International (USC)
- Economic Specialist (CA State Gov.)
- Pacific Rim Studies (CSULB)
- Fluent in Chinese 講中文

CAREER

- Managing Director, Encon Commercial, Inc.
- Coleman Real Estate Research Consultant
- Broker, CB Richard Ellis
- Assistant Manager, California Office of Trade and Investment in Taipei, Taiwan



John Scatoloni, Managing Director of Encon Commercial is responsible for facilitating commercial, office, industrial, retail and land requirements throughout the greater Los Angeles area for regional, national and international based companies.

Mr. Scatoloni joined Encon Commercial in a directorship capacity and brings eighteen years experience in transaction management, tenant representation assignments, land developments, investments, redevelopment agency work and sale / leasebacks. In his time as Managing Director at Encon Commercial, Mr. Scatoloni has developed a strong working knowledge of environmental and legal matters affecting real property disposition. Prior to joining Encon Commercial, Mr. Scatoloni acquired four years of experience as the Assistant Manager of the California Trade and Investment Office, Taipei Taiwan. As an appointee of the Government of California, John Scatoloni oversaw successful direct investments to the United States and pioneered a proven selection process for overseas companies moving to Northern and Southern California.

Mr. Scatoloni is fluent in Mandarin Chinese, and worked in the Asia arena with multinational companies between 1995-1999 in the high-tech, global distribution, and professional service industries to provide solutions for their US real estate holdings and operational needs.

Mr. Scatoloni has developed a career dedicated to international real estate and assisting companies locate to establish operations in California. Mr. Scatoloni is on retainer with Coleman Real Estate Research Group to assist private equity fund managers with market data for the Los Angeles commercial real estate market. Mr. Scatoloni holds graduate degrees in Real Estate Finance and International Business, as well as an undergraduate degree in Asian and Pacific Rim studies.

Due to his extensive site selection experience, Mr. Scatoloni maintains contacts with various government agencies including: LAEDC, Sacramento, CITT, California Trade and Commerce, and CERTA in China in an effort to provide practical strategies and solutions to real estate issues and concerns. As a result, he is able to inform direct investors in understanding the complexities of Investing in California.

Mr. Scatoloni resides in Manhattan Beach, California with his family and is active in the University of Southern California alumni program and the local chamber of commerce.

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